# docimpactaward 2016



## CELEBRATING THE DOCUMENTARY FILMS THAT HAVE MADETHE GREATEST

## HOT DANG

#### The Doc Impact Award 2016 is presented by:























### We are so proud to share with you the story of the five remarkable winners of the Doc Impact Award 2016.

To qualify for the Doc Impact Award, excellence in filmmaking is not enough. Doc Impact Award films must also have created significant and measurable social impact.

Since 2011 this annual prize has been celebrating the power of film as a driver of change. **Our aim**:

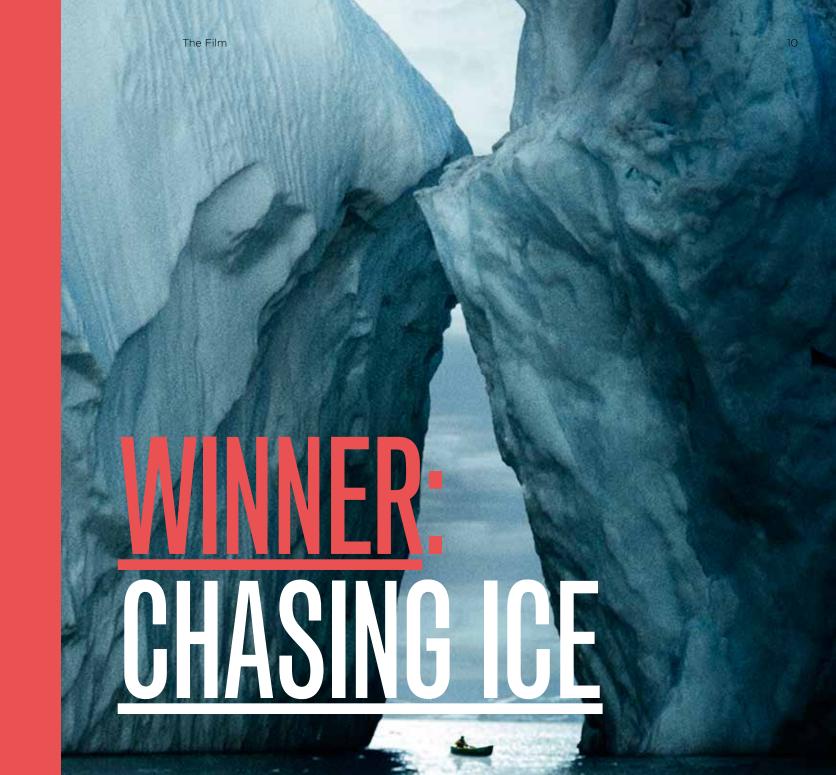
- —To help build new fans for the films
- —Create new partners for the campaigns
- —To share best practice for the whole community

Read on to learn about the campaign strategy & impact achievements for *Chasing Ice*.

To read all five case studies and see previous winners go to **www.docimpactaward.org** and follow the conversation online at **#docimpact** 



Shifting the hearts and minds of climate change skeptics.





## **CHASING ICE**

#### The Film

Chasing Ice is the story of one man's mission to change the tide of history by gathering undeniable evidence of our changing planet.

In the spring of 2005, acclaimed environmental photographer James Balog headed to the Arctic on a tricky assignment for National Geographic: to capture images to help tell the story of the Earth's changing climate. Even with a scientific upbringing, Balog had been a skeptic about climate change. But that first trip north opened his eyes to the biggest story in human history and sparked a challenge within him that would put his career and his well-being at risk.

Within months of that first trip to Iceland, the photographer conceives the boldest expedition of his life: The Extreme Ice Survey. With a band of young adventurers in tow, Balog begins deploying revolutionary time-lapse cameras across the brutal Arctic to capture a multi-year record of the world's changing glaciers.

As the debate polarizes America and the intensity of natural disasters ramps up across the world, Balog finds himself at the end of his tether. Battling untested technology in subzero conditions, he comes face to face with his own mortality. It takes years for Balog to see the fruits of his labor; his hauntingly beautiful videos compress years into seconds and capture ancient mountains of ice in motion as they disappear at a breathtaking rate. Chasing Ice depicts a photographer trying to deliver undeniable evidence to our carbon-powered planet and some semblance of hope.

#### **Critical Acclaim**

"At a time when warnings of global warming were being dismissed by broadcast blabbermouths as junk science, the science here is based on actual observation of the results as they happen. When opponents of the theory of evolution say (incorrectly) that no one has ever seen evolution happening, scientists are seeing climate change happening right now and with alarming speed. Here is a film for skeptics who say, 'we don't have enough information'."

Roger Ebert, November 14 2012











## **CONTEXT**

On May 28, 2008, Adam LeWinter and director Jeff Orlowski filmed a historic breakup at the Ilulissat Glacier in western Greenland. The calving event lasted 75 minutes, and the glacier retreated a full mile across a calving face three miles wide. The height of the ice is about 3,000 feet - 300 to 400 feet above the ocean, with the rest below the waterline. Glaciers are not losing ice in response to some natural cycle of change that is a quirk of the environment. The scientific community agrees that the melting ice is caused by global warming as a response to the steady rise in atmospheric carbon dioxide as a consequence of the burning of fossil fuels.

But despite a growing body of evidence, a concerted effort to discredit the scientific consensus over man-made global warming has been continuing for two decades in the United States, and shows no sign of weakening. It is often described as an attempt on the part of corporate America, most notably the fossil fuel industries, to hinder governmental regulations on their activities. Additionally, climate denial often stems from the strong ideological

commitment of small-government conservatives and libertarians and their strong opposition to regulation. In order to disarm their opponents, US climate deniers often rest their case on the defense of the American way of life, defined by high consumption and ever-expanding material prosperity.

Chasing Ice's release in the US coincided with a time of intense debate on climate. But originally,

it was not conceived as a film that would employ a strategic and specific impact campaign. Instead, the film team had a vision for the film, that the film as art and journalism would raise awareness, challenge thinking and elevate the desire of individuals to make changes within their control. Following an international tour

with the film, the team were struck by the intense frustration of US audience members with the current US political landscape in which climate change denying legislators were in a majority position. As such, impeding legislation and progress ironically related to the reduction of manmade climate change.

Inspired by the film's subject, James Balog, and the power of a single vision, the *Chasing Ice* impact campaign was forged as an intense effort to change the hearts and minds of individuals and institutions towards accepting the science of man-made climate change.



Campaign



#### How the **Campaign Worked**

In line with the teams original vision for the film, one of the main campaign goals was to have it seen as widely as possible. Engaging audiences from across the divide, including those who wouldn't usually go to Film Forward and the US State a climate change film, they felt they had the strongest chance to Showcase. shift individual thinking.

This ambition proved successful and after premiering at the Sundance Film Festival in January 2012, the film was released in US theaters for 27 weeks. Earning over \$1.3m

at the box office and making Chasing Ice one of the top 15 documentaries released that vear.

Chasing Ice was also selected for the international touring programs: Sundance Institute's Department's American Film

#### Influencer Screenings

Chasing Ice was featured in over 75 film festivals, and screened at the White House and the United Nations. These screenings, often organized by the campaign team members, included discussions

with the filmmaker, occasionally the film's subject, photographer James Balog, the film's producers, Google, Disney, Sony, Bloomberg scientists, and activists. Throughout the making of the film, festivals, and influencer screenings. Orlowski developed significant partnerships and relationships that enabled their international and national networks to greatly expand. Through those relationships, the team was able to raise over \$1m to develop their strategic impact campaigns.

Notable governmental, corporate in over 172 countries, and at and NGO screenings included: The White House and Congress (event coinciding with Earth Day To ensure that the film was fully 2013), Gates Foundation, The House of Lords, 50 US State Departments, US Embassy Corner in Oman, United Nations Information Center in Vienna. Film Forward in China, Colombia and Taiwan. Interfaith Power

"Chasing Ice... another reason why time for action on climate change is upon us."

Sir Richard Branson

and Light Screenings. Peace Corps, North Face, Apple, Pixar, New Energy Finance, NEXUS, Environmental Defense Fund. World Wildlife Foundation. National Resources Defense Council . Exhibition with The Austin Contemporary with Charles Long, Chasing Ice as inspiration for Dorris Q line at Australia Fashion Week 2014

#### **Community Outreach**

Following the US theatrical tour. Chasing Ice was screened 70 universities.

accessible to all communities where it was showing, the campaign contributed \$100,000 towards ticket giveaways, made possible through a private grant.

To support community screenings, the campaign team designed personal calls to action and multiple engagement tools. To ensure the widest access, the tools are all downloadable through the *Chasing Ice* website and provided free of charge. Tools include an iPhone and iPad app featuring time lapse imagery, photography, screening times and more, a Home Screening Guide, Discussion

Guide, Chasing Ice Q & A video module. Host Screening Instructions, Middle and High School Discussion Guides and a University Discussion Guide.

Individual asks supported on the site were simple and achievable. These included:

#### Personal

- -Buy produce and products from local businesses
- —Reduce the use of plastic: Bring your own bag, water bottle and coffee mug
- —Use your vote to support political leaders who act on climate legislation
- —Calculate vour carbon footprint and take action to lower it
- —Talk to your friends, family, community and political representatives about climate issues

#### Home

- -Plug electronics into power strips and turn off strips when not in use (saves energy and monev)
- -Dry clothing outside or on a drying rack in winter
- -Regulate your thermostat when you are out of the house
- -Choose energy efficient appliances and insulate your house

—Select an energy company that leading DC environmental uses alternative energy sources groups - the League of

#### **Transporation**

- Walk or ride your bike to work and around town for small errands
- Lower your fuel consumption:Use public transport and carpool
- Consider carbon offsets for your travel
- Drive less and invest in fuel-efficient vehicles
- Support responsible airlines that promote sustainability

**Chasing Ice Ohio Tour** 

In addition to asking people everywhere to commit to making personal changes or take personal actions, the team made a conscious decision to target one climate-denying congressman. After hosting hundreds of screenings of *Chasing Ice* around the world, the team believed that the only way to make progress on climate change was to get political leaders to understand the science.

They had faith that if they could shift one congressman's stance using positive encouragement it could potentially help others to reconsider their positions.

Working with partners from the

leading DC environmental groups - the League of Conservation Voters, Natural Resource Defense Council, Environmental Defense Fund, Organizing for Action, and private consultants - the team selected the moderate Ohio Representative Pat Tiberi as a target for change through constituent-driven education and support.

The campaign's change theory was that a constituent movement (78% of the constituents in the core of Rep. Tiberi's district believed in man-made climate change) that demonstrated organized and vocal support for the congressmen to publicly shift his position would reduce his fear of losing his seat in congress. Thus, the *Chasing Ice Ohio Tour*, was launched.

In partnership with National Geographic, the *Chasing Ice Ohio Tour* shared the story and visual evidence of the changing climate to central Ohio residents through free screening events that provided climate education to the public. The goal was to support Congressman Tiberi through the voice of his constituents, and provide him with the information he needed



to understand and embrace the relevant science.

The team employed five primary strategies:

- Develop strong local partnerships
- -Constituent engagement
- —Corporate engagement
- Faith-based community engagement
- —Creative use of social media

**Strong Local Partnerships** 

To avoid creating the perception that the film was only supported and hosted by outsiders, the campaign's partnership goal was to bring together a diverse, eclectic and expansive civic representation of the 12th District of Ohio. While the campaign targeted certain local organizations, audience members

enthusiastically brought their own networks to the film.
Within three months, the campaign secured over 70 local partnerships including Audubon Ohio, Bishop Watterson High School, Boy Scouts of America Ohio, Cafe Brioso, Camelot Wine Cellars, Columbus Capital Square Rotary Club, Franklinton Gardens and Licking County Library.

#### **Corporate Engagement**

The campaign enlisted business change. leaders within the District to speak out about climate change knowing this would hold weight with the Congressman. The team researched and contacted religious leaders that already local businesses, asking for their partnership in hosting and advertising screenings, and assisting in networking within the community to find the best outlets for the film. As a result, in Ohio District 12. the campaign received incredible support from businesses and farmers' associations - often screening the film in their offices and workplaces. In turn, these organizations recruited audiences as well as shared their own personal messages with the Congressman.

#### **Faith-Based Community** Engagement

Faith-based groups such as the Evangelical Environmental etwork, Catholic Climate Covenant, and Interfaith Power and Light, were extremely important strategic partnerships messaging template: "Dear due to their large number of conservative members. Cultivating these partnerships meant getting the film to members of the district who may not normally have been

open to a film on climate

By working with these faithbased groups, the team were able to collaborate with local had established language to reach out to congregations in order to share the film and the local call to action. One screening movingly resulted in a pastor leading a prayer for Congressman Tiberi to acknowledge the science of climate change.

#### **Creative Use of Social Media**

After every screening event. audience members were asked to write their message on a poster to Congressman Tiberi. They were encouraged to use supportive language directed to the congressman and their hopes for him to take action on climate change. The team set up call-to-action tables at every event, gave out over 5,000 copies of the film along with Chasing Ice posters. On the back of the poster was a Congressman Tiberi". The team photographed Ohioans standing beside their messages and posted them on social media. making the campaign efforts visible within the community.

This in turn created a visual record of the district's stance on climate change, which gathered momentum, serving to engage more community members to join the movement, attend events, and share their voices.

The campaign also created a website. DearCongressmanTiberi.com, that was dedicated to supporting Congressman Tiberi in rethinking his stance on climate change. This served as a hub holding audience/ constituent messaging specifically directed to him and which exists to this day; Messages were populated onto the site via Instagram and forwarded to his office. In addition, the campaign also created a video specifically the Congressman that included statements from his constituents about the importance of the issue.



"Chasing Ice is one of the most beautiful and important films ever made. It takes up the discussion where An Inconvenient Truth left off but with new footage, not just something scraped up out of an archive. The interviews provide real easy-to-understand analogies and make the science clear"

Michael Rose, Author, Journalist and Documentary Film Maker





## IMPACT DYNAMICS AT WORK

As a tool for analyzing campaign strategies, BRITDOC uses what we call the Four Impact Dynamics; broad categories for the kinds of change you can make in the world. This has been developed by studying the films that we have worked with as well as working with NGOs and activists to understand how they conceptualize their campaigns. More information on the impact dynamics can be found in impactguide.org.

Here we apply the Impact Dynamics to the goals of Chasing Ice.

#### **CHANGING MINDS**

Mass awareness and understanding - creating a shift in public attitudes.

The team wanted to raise awareness about the reality of climate change through traditional distribution, community and corporate engagement.

**Target Audience:** General public, outdoor sports enthusiasts, politicians.

In making the film, the team was cognizant of the film's potential for use in classroom settings and sought to develop multimedia tools for climate change awareness and education.

**Target Audience:** Universities, high schools, community organizations, climate change activists.

#### **CHANGING BEHAVIOURS**

Actively mobilizing people to do different, not just think different - whether that's to buy or boycott, donate or volunteer.

The team hoped that the film would encourage audiences to leverage their personal networks to share scientific evidence of climate change.

**Target Audience:** Ohio constituents, general public during theatrical screenings.

#### **BUILDING COMMIUNITIES**

Grassroots - providing the focal point around which people come together.

The campaign wanted to 'experiment' with the concept of political change by focussing on one US congressional 'climate change denier' to see if using the film to mobilize constituents could result in a public shift of opinion around climate change.

#### **Target Audience:**

Constituents from Congressman Tiberi's district, Faith-based leaders, Agricultural community, Recreational sports enthusiasts, Politicians.

#### **CHANGING STRUCTURES**

Top down change whether in politics or business, directly influencing law and policy to change the context.

The team hoped to build on the tremendous critical success of the film and their access to key scientists and environmentalists to engage key national influencers to use their skills, positions and resources to work on behalf of climate change acceptance.

#### **Target Audience:**

White House, United Nations, national and international corporations.

## MHO

#### Cinema

In the US:

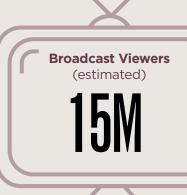
for nearly six months, including every major city in the US from New York to Los Angeles.

**Box Office Total:** 

\$1,328,467

#### Online

- iTunes. - Netflix (230,000 ratings) - VOD - Amazon Prime



National Geographic (US and International), CNN, Vice: Greenland, Weather Channel, Caught on Camera, **HBO** Climate Series for Children

> Website chasingice.com

#### **Social Media**

Note: The campaign facilitated easy embedding of Twitter and Facebook messages on the original website, making it extremely easy for visitors to tweet to President Obama or various politicians after seeing the film. This feature on the site resulted in over 500 individual tweets made to politicians and celebrities who might use their clout to inspire change.

**Facebook** 

Followers

facebook.com/chasingice

**Mailing List** 

Twitter

Twitter.com/chasingice

Instagram instagram.com/chasingice Followers

## 

SALES 25,000 DVDS





Chasing Ice @chasingice

ow.ly/xWqJI Mayor Coleman shares his concerns about political climate change deniers. @tiberipress #sharethescience



- **—Emmy Award Winner 2014**Outstanding Nature Programming
- -Sundance Film Festival 2013
  Excellence In Cinematography Award
- —Academy Award Nominee 2014 Best Original Song
- —South By Southwest Film Festival 2014 Audience Award
- Hotdocs Film Festival 2014Audience Award
- —The Environmental Media Award -Best Documentary Award
- Renewable Natural ResourcesFoundationOutstanding Achievement Award
- Cinema Eye Honors For Nonfiction Filmmaking Cinematography Award
- **—Full Frame Film Festival**Nicholas School Environmental Award
- **—Silverdocs Film Festival**React to Film Social Issue Award

## 70+ FESTIVALS INCLUDING:

- —Sundance Film Festival
- -Sheffield Film Festival
- -Silverdocs Film Festival
- -Hot Docs Film Festival
- -Sundance London Film and Music Festival
- —South By Southwest Film Festival



**Leonardo DiCaprio** 

@LeoDiCaprio

Need more evidence of #climate change? Check out @ChasingIce bit.ly/wKqNN6 Incredible, breathtaking documentary



Chasing Ice

# CHASING ICE

Using records from 147 weather stations around the world, British engineer Guy Callendar shows that temperatures had risen over the previous century. He also shows that CO<sup>2</sup> concentrations had increased over the same period, and suggests this caused the warming. The "Callendar effect" is widely dismissed by meteorologists.

: Human population reaches 3 billion.

: The United Nations Environment : Programme (UNEP) is formed.

#### 1975

**US scientist Wallace** Broecker puts the term "alobal warming" into the public domain in the title of a : scientific paper.

: Kyoto Protocol : defining : international pledge to reduce emissions by an average of 5% by the period 2008-12. US Senate : immediately : declares it will not : ratify the treaty.

<u> 1997</u>

: Strong El Niño : conditions combine : with global warming to produce the : warmest year on : record.

## 2007—2011

: James Balog founds the Extreme Ice : Survey (EIS).

#### 2011 : Human population : reaches seven : billion.

: Two months before taking office, incoming US president Barack Obama pledges to "engage : vigorously" with the rest of the : world on climate change.

Republican Congress blocks passage : of the comprehensive : American Clean : Air and Security Act.

: Chasing Ice at

discussion on

global warming.

the Google campus + leads APR-JUN 2014

: online campaign.

:-5.5k copies of DVDs distributed in Ohio.

: -13k Ohio constituents participated in

Guinness World

for "Largest and

Longest Glacier

Book of Records

: Orlowski named

: first recipient of

: Institute's Discovery

: the Sundance

: Calving Ever Filmed". : Impact Fellowship.

#### 2015 2016 The Intergovernmental Panel on Climate Change (IPCC) fifth assessment report says: scientists are 95% certain that humans are the "dominant cause" of global warming since the 1950s. JAN 2012 JUN 2013 NOV 2012 JAN 2013 MAR 2013 OCT 2013 OCT 2014 Available on Netflix. Premiere at Sundance Nominated for Academy —Selected for US State —Theatrical Receives 2014 Emmy Receives the Renewable Natural Film Festival Premiere Award Best Original Song Department's American : iTunes. VOD and : Resources Foundation 2013 : Award Outstanding in NYC at MoMA.: for "Before My Time" by : Amazon Prime. Film Showcase. : Outstanding Achievement Award : Nature Programming. AUG 2012 -Broadcast on : Composer J. Ralph. -Selected for Sundance VICE: Greenland. Institute's Film Forward. Receives The **AUG 2013** Environmental Media Award FEB 2013 : The Screening Room for Best Documentary 2012. Reaches box office earning : features Chasing Ice. APR 2013 DEC 2012 of \$1,328,467 making SEP 2015 Broadcast premiere on Chasing Ice : Chasing Ice one of the top SEP 2013 : DVD sales hit 25.000 National Geographic. featured on : 10 grossing documentaries Released Guardian Film : released in 2012. in Europe. Show. SEP 2012 DEC 2012 MAR 2013 JAN 2014 FEB 2014 Jeff Orlowski on Stanford Jeff Orlowski Team moves to Ohio for James Balog and -Screened at US Capitol : clips from Chasing : University panel discussing interviewed for Chasing Ice Ohio Tour. -Screens for the US : Ice broadcast on global warming with One Take with : CNN. Terry Root. Congress Waylon Lewis. FEB-APR 2014 :-Screens for:Apple -Over 70 local collaborations and Pixar Corporate : NOV 2012 formed in Ohio. Headquarters Screens for -5.500 DVD's distributed to APR 2013 Explorer's Club. Congressman Screens at White NOV 2013—FEB 2014 OCT 2012 Tiberi's constituents. House on Earth Day. Planning for Screens for Gates -Over 9.400 constituents from : Chasing Ice Tour. Congressman Tiberi's district : Foundation. attend screenings of Chasing Ice. : FEBRUARY 2012 NOV 2012 APR 2013 : APR 2014 JAN 2015 : DEC 2015 JAN 2014 Huffington -Leonardo DiCaprio tweets Grant from The Kendeda Congressman Tiberi's public : Chasing Ice Glacier Google search Jeff speaks to the Nexus : vields 27.100.000 Post headlines about Chasing Ice (3.000+ Fund to purchase tickets for : announcement recognizing : Calving Video views United Nations Global "Chasing Icelikes and shares). : viewers around the country. : Youth Summit. the reality of climate change. : reach 33 million. individual mentions The Climate -15,000 people sign online of Chasing Ice. APR-MAY 2014 : Change Debate pledge to take personal OCT 2015 is Over". action against climate Press and media released 35+ FEB 2014 : JAN 2016 Chasing Ice team : articles or event announcechange. Jeff presents ments in Ohio. entered into the Director Jeff

## IMPACT & ACHIEVEMENTS

#### **Reaching The Skeptics and Changing Hearts and Minds**

Part of the success of the film is that it played so well to skeptical audiences, which was a conscious part of the filmmaking. Chasing Ice feels like an adventure film . It brought diverse audiences together and demonstrated the power to shift individual skeptics in dramatic ways, and its legacy continues to do so.

To evidence this shift, the campaign team used exit surveys during early screenings in Colorado. Results showed a significant shift in their concern around climate change and a desire to adjust their personal behaviour.

Skeptics represented an extraordinary 37.5% of any given audience and speaks directly to the artistry and the power of the film. After the screening, those self-identified skeptics left the screening feeling either "Cautious" or "Concerned" about climate change. Skeptics

reported being most influenced by the photography and the calving glaciers, and least impacted by the statistics and Balog's commitment. Examples from the surveys include:

"Climate change is happening and I'm extremely sure." Pre: 61% Post: 75%

"Assuming climate change is happening, it is caused mostly by human activity."

Pre: 33.5% Post: 53.5%

"I am very worried about climate change."

Pre: 43.9% Post: 64.7%

"The problem of climate change is extremely important to me." Pre: 27.8% Post: 45.9%

After a screening during the theatrical tour. Quark Expeditions, an organization that does routine expeditions to Antarctica became an unanticipated partner to the campaign. Many of Quark's clients are affluent people who

Surprisingly, many of them do not believe in climate change. The Expedition Leaders have since adopted *Chasing Ice* into their programming: "If anybody ever asks a question about climate change, or if they express skepticism about the changing ice, we show them Chasing Ice. The questions seem to stop."

In a profound example of the impact of the film on skeptics, a local activist (independent of the film campaign team) stood in front of his hometown theater and collected viewer opinions after watching Chasing Ice. He posted an interview with a woman on YouTube. "Fox News Fan: Chasing Ice Changed My Life", where a 60-year-old woman emotionally apologizes to people in her life for being convinced that climate change was a hoax. The clip received over 150.000 views:

"I'm a proud American and I watch Bill O'Reilly [Conservative Fox News Talk Host] everyday. I just saw this movie, Chasing Ice and it hasn't just changed my mind about global warming, it changed me as a person. There must be something I can do. I'm 60 years old and I want to help

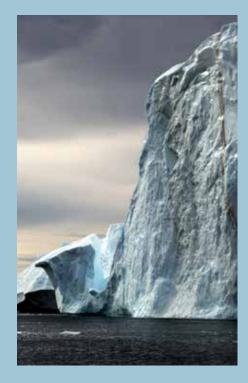
want to visit all seven continents. my grandchildren. [crying] This movie is fantastic. Every human being should watch it. Before I saw this, if someone mentioned global warming in my house I told them they needed to step out because it was bullshit. I didn't believe it because I listened to Bill O'Reilly. Now that I've seen this movie I want to apologize to anvone I talked into believing there was no global warming. I want to undo the damage and I will. This has just changed my life."

#### **Inspiring Personal Action**

The campaign continues to receive emails. Facebook posts and letters from audience members testifying to the personal impact *Chasing Ice* made to them. Below are just some of these actions that clearly suggest a strong shift in perceptions of climate change:

 When the film was screened at a film festival in Bozeman. Montana, the community came together and organized offshoot environment-related events. The event resulted in hundreds of e-mail signups for local environmental groups with residents organizing a follow-up gathering to get the local community more involved in

"Chasing Ice is a visually stunning wake up call. It's an amazingly useful tool to change minds and engage people to take action about the Earth's changing climate."



climate change action.

- —A blogger
  (myhusbandselectriccar.com)
  wrote, "My husband started the
  new year with a brand new
  electric car. I could tell that the
  idea to buy a battery-charged
  vehicle was ruminating in his
  head for months. Every now
  and then, he would mention it,
  and then, the topic arose more
  often after we watched
  Chasing Ice, a movie about the
  disappearing polar ice.
- —After a screening of the film, an 18-year-old started a new company retro-fitting buildings to be more "green."
- —Students at A&M Consolidated High School, in College Station Texas, screened the film for all the biology classes at their school and asked every biology student to write a postcard to their senator asking him to acknowledge the science.
- Donations to James Balog's nonprofit, the Earth Vision Trust, significantly increased with many of the donations channeled through the *Chasing* Ice website.
- —In the year that the film premiered, over 20,000 people

signed up for the *Chasing Ice* email list, and they gathered nearly 15,000 signatures in the first online pledge to commit to personal action combatting climate change.

—Fans from around the world uploaded fan art on Instagram including iceberg-shaped jewelry, and paintings.





## The Ohio Tour - Empowering A Community To Provoke Leadership Change

During this intensive 3-month campaign, the team in Ohio organized and participated in over 90 events that reached over 9,500 people in that district (1.25% of district population). Strategic highlights include:

- Over 300 Ohio residents shared their messages with Congressman Tiberi through the *DearCongressmanTiberi.com* website.
- Press and media released over 35 articles or event announcements about the Ohio Tour between April-May 2014.
- —Collaborations from over 70 local venues/organizations, as well as 8 national collaborators participated in the Ohio campaign, including multiple faith-based communities, 6 high schools and 7 universities, 4 rural and urban farming organizations, 7 art and cultural venues, and 46 various other nonprofits, local libraries and communities venues.
- —The Chasing Ice team and local collaborators have distributed 5,500 copies of the DVDs that feature a written call to action

that was specifically created for Ohio residents.

Towards the end of the tour, the latest Intergovernmental Panel on Climate Change (IPCC) report was released. President Obama's non-profit, Organizing for Action, amassed a team of volunteers to go to the office of every Congressman in the United States who denied climate

change. As the IPCC report was presented, a request for a statement was also made to each Congressman's team.

Of the 130+ Congressmen who denied the science, only one office made any statement in response to the news. It was Congressman Tiberi's team, and they responded with a message that differed incredibly from his 2009 stance:

## CONGRESSMAN TIBERI BEFORE/AFTER

From Columbus Dispatch, 2009: GOP Rep. Pat Tiberi of Genoa Township doesn't think there is a consensus among scientists about whether global warming is proven.

"If there's one thing I've learned from the climate-change debate, it's that I am not a climate scientist. I've had conversations with many different members of the scientific community in central Ohio offering a full spectrum of opinions. This is why I believe Americans should be skeptical of any politician who claims to have all of the answers."

On April 24 2014, 2½ months into the *Chasing Ice Ohio Tour*, Congressman Tiberi released a public statement that represented one of the biggest climate change shifts from a single federal legislator:

"A global problem requires a global solution. An effective solution requires that all countries agree to participate together. I would like to see us address climate change in a balanced manner, on as broad a front as possible."

#### Work Left To Do

Climate change is a multidimensional issue that requires sustained global action to affect change. As a proven catalyst to shifting hearts and minds on the issue, Chasing Ice continues to be used as a tool for change. And as of January 2016, the film team are deep in production on a follow up project - this time on the global oceans and the damage that climate change, overfishing and local pollution is having on them. There may be a new film as the focus, but the campaign that begun with Chasing Ice will remain very much alive.

"President Obama always talks about [climate change] in relation to his girls' future. Nothing is more motivating than thinking about the kind of place where your kids are going to grow up. Let me underscore that the **President has said** this is something that we have to act on. He has challenged Congress to do that. It is because of the work that Jeff [Orlowski] has done to highlight the nature of this challenge that he feels as strongly as he does. I thank you all for doing what you do."

White House Chief of Staff
Denis McDonough



## CONCLUSION

At the core of the Chasing Ice impact campaign was an intense effort to change the hearts and minds of individuals and institutions towards accepting the science of man-made climate change. To create mass awareness, the film was screened to strategic audiences from the White House to the United Nations to local high schools throughout the US. Over 25 million viewers watched Chasing Ice on multiple platforms and broadcasts.

In Spring of 2014, the Chasing Ice Ohio Tour was launched in an effort to further shift the political conversation around climate change. The campaign focused on one Congressional district, represented by Congressman Pat Tiberi (OH-12), who had been listed as a climate change denier. of the campaign. As a result of a 3-month effort and partnerships with 70 local collaborating organizations, nearly 10,000 Ohioans viewed Chasing Ice, and hundreds joined

"They've done great work in capturing attitude shifts in real time and show significant movement among interesting sectors of the community. And the film itself is a solid tool to allow for that in being apolitical in bringing people into the conversation."

the movement to reach out to the Congressman directly. After 3 months, Congressman Tiberi shifted his stance on the issue. publicly acknowledging climate change, thus demonstrating the unprecedented political impact

WATCH THE FILM

NETFLIX, ITUNES, AMAZON PRIME

WEBSITE

TRAILER YOUTUBE.COM/WATCH?V=EIZTMVNBJC4

TWITTER.COM/CHASINGICE

CONTACT INFO@EXPOSURELABS.COM

CHASINGICE.COM/MAKE-A-DIFFERENCE/





### OTHER KEY MEMBERS OFTHETEAM

**Executive Producers** David and Linda Cornfield

#### **Associate Producers**

Stacy Sherman, Billy Ray James Billmaier

#### **With Generous Support from**

The Kendeda Fund. The Wild Foundation

**Production Coordinator** Larissa Rhodes

**Operations Manager** Lindsay Friedman

**Ohio Tour Manager** Jen Palmer

**Outreach Manager** Sierra Voss

Social Media Manager Behzod Siriani

## JEFF ORLOWSKI

#### **Director/Producer**

As founder of Exposure Labs. a production company geared toward socially relevant filmmaking. Orlowski has served as director and producer of short film projects and online/broadcast commercial work. His clients have included Apple, General Motors, Stanford University, Blackboard, and the Jane Goodall Institute. His work has aired on the National Geographic Channel, CNN and NBC and has been featured in The New York Times. The Wall Street Journal, Time Magazine, NPR and Popular Mechanics. He has traveled on tour representing the Sundance Institute, President Obama's Committee for the Arts and Humanities, and the National Endowment of the Arts.



## JAMES BALOG

#### **Director, Extreme Ice Survey**

For 35 years, photographer James Balog has broken new conceptual and artistic ground on one of the most important issues of our era: natural systems. James has been honored with awards, and his photos have been extensively published in major magazines, including National Geographic. and exhibited at more than one hundred museums and galleries worldwide.



## PAULA DUPRÉ PESMEN JERRY ARONSON

#### **Producer**

Paula DuPré Pesmen worked for more than 16 years as an Associate Producer for filmmaker Chris Columbus and 1492 Pictures, DuPré nominated, The Divided Trail. human modification of our planet's Pesmen began working in 2005 as a documentary producer with Oceanic Preservation Society in her *Music: The Roots of Country*, hometown of Boulder with director Louie Psihoyos to bring his vision to the screen for the Academy Award-winning The Cove.

> In 2005. DuPré Pesmen conceived and founded a nonprofit. *There* With Care, which supports families in 1981. facing the critical illness of their children. In June. 2011. DuPré Pesmen was named a Local Hero by Oprah Winfrey's O' Magazine and the organization was awarded the eChievment Award by NPR's E-Town Radio as well as the local honors *The Pace Setter Award* and Boulder Magazine's REAL Award for Organization of the Year.

#### **Producer**

Jerry Aronson is an independent filmmaker whose films include the 1978 Academy Award-Aronson also directed a six-hour documentary miniseries America's which examines the evolution of this American music form from its origins in Appalachia to its current preeminence as a billiondollar industry. Jerry was also chosen to be a Directing Fellow at the American Film Institute

Aronson directed The Life and Times of Allen Ginsberg in 1993, which won the prestigious International Documentary Association Award of Excellence in 1994. In 2006 Jerry won the University of Colorado Award for Teaching. He retired from teaching in 2008.





## **PARTNERS THAT ACTIVATE**

#### **Our Children's Trust**

Imagery from Chasing Ice is being used as evidence for their attempts to help children sue the across the country. From their federal government over its failure to protect their rights to clean air and clean water.

#### **Peace Core**

The Peace Corps continues to use the film as a call for volunteers to participate in climate work abroad.

#### **Interfaith Power and Light**

Interfaith Power and Light, an organization dedicated to providing leadership in the faith community related to global warming, distributed *Chasing Ice* to their entire email list of religious weeks of high-level exposure. organizations. Through their heavy promotion of the film, it was screened more than 300 times in six months.

#### The American Film Showcase

In 2015, the glaciologist from Chasing Ice, Dr. Tad Pfeffer, was invited to screen Chasing Ice in Nepal.

#### **Catholic Climate Covenant**

Continue to promote the use of Chasing Ice to Catholic parishes website: "Many parishes and communities are reporting that video discussions and film nights give a "visual voice" to the are one of the best ways to launch discussion".

#### **The Contemporary Austin**

In January 2014, curator Charles Long premiered his exhibit, CATALIN, featuring art and environmental innovation on the topic of melting glaciers. The exhibit included streaming clips of Chasing Ice. The space was used for panels and events by the festival SXSW, which generated

#### **Earth Vision Institute**

Founded by photographer and scientist James Balog in 2012, EVI is a donor-funded organization that is dedicated to creating, publishing, and sharing world-class visual stories and rich media content, bridging the divide between art and science.

#### **Extreme Ice Survey**

Founded in 2007 by James Balog, the Extreme Ice Survey (EIS) is an innovative, long-term photography program that integrates art and science to planet's changing ecosystems.

- -Film Forward
- -Obama's Committee for the Arts and Humanities
- -National Endowment for the Arts
- -National Endowment for the Humanities

And more than 100 additional national and Ohio-based partners.

**Distribution Advisor: Submarine Entertainment Vermillion** 

**Publicity and Marketing:** 42 West, Strategy PR **Fredell Pogodin Tierney Kelly PR Different Drummer Resource Media** 

**Theatrical bookings: Submarine Deluxe** 

**International Distribution:** Dogwoof **Madman Entertainment** Films We Like **National Geographic NFP Films** Feltrinelli

**DVD Distribution:** Cinedigm

**Graphic Design: Insight Designs Indika Entertainment** Advertising **DG** Creative

Legal: Wilder Knight, ESQ.

**Production Insurance:** Dylan H. Reiff D.R.Reiff and **Associates, LLC** 

Film Distribution (with Submarine Deluxe); **Fundraising**; **Impact Campaign** Strategy: **Jeff Orlowski** (Director /Producer)

**Project Management: Larissa Rhodes** 

Paula DuPré Pesmen

(Producer)

**Grant Ticket Program: Rogue Edwards Greg Hamilton Beanie Brady Jeff Nicholson** 

Curriculum **Development: Earth Day Network** 

**Chasing Ice Survey Development: University of Colorado Boulder Natural Hazards Behzod Sirjani** Center

Interns: **Libby Samuelson** Joe Dinnen **Jamie Wadsworth Bailey Bulles Dane Dostert** 

**Ohio Tour** 

**Ohio Tour Manager:** Jen Palmer

**Assistant Ohio Tour Manager: Sierra Voss** 

**Outreach Coordinator: Gill Altman** 

Social Media Manager:

**Operations Manager: Lindsay Friedman** 

**Outreach Consultant: Tom Bullock** 

**Outreach Videographer: Andrew Ackerman** 

**Faith-Based Consultant: Jerry Freewalt** 

## PRODUCTION BUDGET IMPACT CAMPAIGN APPROX \$2 MILLION

## **BUDGET** \$1.2 MILLION

(\$650,000 in cash, \$1.35m

#### **Production Funders**

Chasing Ice was initially funded through friends and family investment and donations. As production progressed and was internationally recognized, additional private investments were received through philanthropists and private foundations.

#### **Impact Campaign Funders**

#### **Private donations**

- -Kendeda Fund
- -BRITDOC PUMA Catalyst Award
- —Anonymous Donors





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### **Disappearing Act: James Balog's Quest to Capture Climate Change in Action**

James Balog has spent his career pushing the artistic and adventure boundaries of nature photography. For the past five years, he's been capturing the impact of climate change on glaciers, culminating in the powerful film Chasing Ice. What he documented was catastrophic—and should be required viewing for every policymaker on earth.

3v: Sam Moulton Dec 4, 2012



#### The Snow Report

The latest snow, ski, and winter sports stories from

#### Photo Gallery

A selection of 20 images from James Balog's career.



Alaska's Mendenhall Glacier in May 2007.



Melting bergs in Iceland.

66 TAT e've all skied nasty rain crust before, but this was something else," James Balog told me when we met up in Ouray, Colorado, in early January 2012. "Absolutely, unbelievably horrible."

Yesterday, before I arrived, Balog and his field assistant, 29-year-old Matthew Kennedy, skinned off the west side of Red Mountain Pass, just south of Ouray, to download images from a weatherproof time-lapse camera they'd positioned on a ridgetop, at 12,186 feet. Now I'm tagging along as they check on a second high-altitude camera, part of a long-term survey documenting the effects of climate change on hydrology patterns in the American West.

Thankfully, the sun has softened the thin, wind-hammered snowpack, and after an hour of easy skinning we reach Balog's rig, a modified Nikon D200. It's sitting inside a hard case with a plexiglass window, bolted in place about halfway up a 20-foot instrument mast-a steel tower festooned with various devices measuring atmospheric conditions. Using a safety harness, Balog climbs the tower's rungs, swaps out a memory card, and makes sure the custom hardware-which he helped design—is doing its job, directing the camera to snap a picture every 60 minutes during daylight. Kennedy shoots some B-roll of the 60-year-old Balog hanging off the structure, but we don't linger long. We've got other cameras to check on and a dicey descent back to the car.

The two setups, which Balog refers to as dust cameras, are part of a research project he's working on with scientists at the University of Colorado. When dust from western windstorms settles on snowpack in large amounts-which has been happening with increasing frequency over the past decade—it changes the albedo, or reflectivity, of the snow. The snow absorbs more energy and evaporates faster, causing spring runoff to start one or two months early and reducing overall runoff by five percent-which translates to 800,000 acre-feet of water, more than twice the annual Colorado River water allocation for Las Vegas.

"Which is a big deal," says Jeffrey Deems, the project's lead researcher and a scientist with the Cooperative Institute for Research in Environmental Sciences (CIRES), "especially when you consider that the Colorado River system is the foundation of a multibillion-dollar economy and the major water supply for 30 million people in seven states."

The dust cameras are an outgrowth of Ralog's Extreme Ice Survey, an ongoing



**Outside Magazine** By Sam Moulton December 12, 2012 **Disappearing Act: James Balog's Quest** to Capture Climate Change

outsideonline.com/outdooradventure/science/Disappearing-Act-Balog.html

## **Forbes**

**Forbes** by David Ferris November 19, 2012 Why 'Chasing Ice' is Better than 'An Inconvenient Truth'

Forbes / Green Tech

NOV 19, 2012 @ 11:28 AM 2,508 VIEWS

Why 'Chasing Ice' Is Better Than 'An Inconve Truth'



FULL BIO ✓



For all its destructive calamity, global warming is hard

to make into a disaster movie. One could argue that we just saw it a few weeks ago when superstorm Sandy drowned New Jersey, but the difficulty in tying a -in-la-tamenta the overall climate leaves just anough room for doubters to

baiog thought that what was missing was the middle part — the lootage that shows his beloved old glaciers actually dying before our eyes. But how do you capture a glacier retreating frame by frame? Ice sheets are, by nature, located in the coldest, harshest, most inaccessible places on the planet. You can't just saunter by any time and snap a photo.

So the photographer launched the Extreme Ice Survey in order to do something that had never been attempted. He designed and installed cameras intended to operate year-round at the edges of glaciers in Alaska, Iceland, Greenland and Montana, ones that would take pictures repeatedly, throughout the year, year after year, in order to catch an ice sheet in its death swoon.





forbes.com/sites/ davidferris/2012/11/19/whychasing-ice-is-better-than-al-gore/ Chasing Ice



SHARE f

too linked to the sort of computer-model analysis ne disdained.

Press

But the geographer-turned-photographer (principally for *National Geographic*) doesn't think that way any more.

Neither will most of the viewers of *Chasing Ice*, the documentary that observes Balog's efforts to chronicle the planet's shrinking glaciers.

At first, Balog began visiting glaciers six months apart, photographing their dramatic shrinkage. He decided that wasn't enough, so he founded the Extreme Ice Survey (EIS) and began to place automated cameras at dozens of sites in Greenland, Iceland, Alaska and Montana.

His first attempts didn't work. Windswept rocks smashed the cameras; microprocessors failed, batteries exploded, and foxes chewed the cables. So Balog and his small crew successfully retooled, and the second-generation cameras produced thousands of images. Glaciers receded before his — and now, our — eyes. Sometimes the melting was so rapid that the ice retreated right out of the camera's view.

Jeff Orlowski, making his first feature documentary, tagged along on several EIS expeditions. Acting as his own cameraman, he documented the many disappointments and the drama of the scenery and weather, as well as Balog's obsessiveness.

When his knees start to fail, Balog has another round of surgery — he's had four so far — and then heads out once again to hike across tundra and rappel into ice-walled chasms. In one shot, he ventures into the Arctic wilderness on crutches.

Balog is no Al Gore, delivering slick lectures that Explain It All. But he does give illustrated talks, basing his patter on time-lapse photography. These startling images are irrefutable, showing glaciers losing size and bulk as their



Balog and his crew set out to document radical climate change.

Genre: Documentary
 Running time: 76 minutes

Not rated

(Recommended)

Watch A Clip



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'Stored Right Here'

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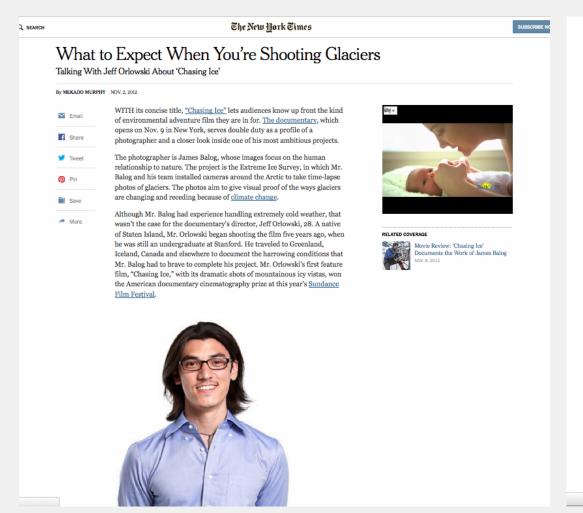


NPR
By Mark Jenkins
November 8, 2012
Chasing Ice and
Capturing Climate
Change on Film

Chasing Ice



New York Times
By Mekado Murphy
November 2, 2012
What to Expect When You're
Shooting Glaciers: Talking with
Jeff Orlowski about Chasing Ice



In a recent interview at The New York Times, Mr. Orlowski spoke with Mekado Murphy about battling the elements and coaxing Mr. Balog into letting him make a movie. These are excerpts from the conversation:

O. How did you meet James Balog?

A. A mutual friend connected us. I was familiar with his past photography, and I just wanted to work with him. And the way to get my foot in the door was by doing video. I just kept following him, and he kept letting me film.

Q. What was your first trip like?

A. It was a trip to Iceland. I went during my spring break. I was totally unprepared. I didn't have the right shell pants. I was freezing the entire time and in way over my head.

Q. What were the goals for the video when you started?

A. We weren't planning on making a movie. The intention was YouTube videos and promotional materials.

Q. How did it turn into a movie?

A. It took a year and a half for me to convince James to make the movie. He didn't think that we had the resources or the time and didn't think I had the experience.

Q. How did you change his mind?

A. There was one point where I spent the whole weekend cutting together a trailer. It gave him the impression I could potentially pull this off.

Q. How did you see the story of the film taking shape?

A. We had a lot of good footage of James going through hardships. Some of the cameras he was installing weren't working. He had physical struggles, emotional struggles. Having that footage was helpful, but then also seeing that the time lapses were really powerful; even after the first six months the glaciers changed more than we were expecting.

Q. What was the most difficult part of making the film?

A. The editing process. It took about two and a half years. I had never edited a feature film before. We actually submitted the film to Sundance in 2009 and didn't get in.

Q. What did you adjust before submitting again?

A. We changed the whole way we were telling the story. The original story we called "The Photographer," and it was more about James as a photographer and artist.



### COMMITTEE ON WAYS AND MEANS CHAIRMAR, SUICOMMITTEE ON SELECT PRIVANCE MEASURES

SUBCOMMITTEE ON SOCIAL SECURITY



## Congress of the United States

June 3, 2014

Mr. Walter R. Dickhaut 5731 Lake Placid Lane Dublin, OH 43016-9356

Dear Mr. Dickhaut,

Thank you for your letter regarding global climate change. I appreciate this opportunity to correspond with you.

In your letter, you reference the documentary, "Chasing Ice". I am aware of the film and have spoken with Director Jeff Orlowski when he was visiting Central Ohio. Additionally, our policy staff has had an extensive meeting with him. I certainly appreciate informed constituents advocating for causes they care about and I anticipate the conversation continuing.

A global problem requires a global solution. Despite President Obama's unilateral regulatory action to effectively halt new coal-fired power plants from being built, countries around the world continue to pollute. According to a recent International Energy Agency report, emissions in China grew at a rate of 9.7 percent from 2011 to 2012, compared to a 2.4 percent decrease in the United States over the same period of time. Additionally, China alone made up 25 percent of the world's total carbon emissions

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Imp/fiberLhooss.gov

emissions continue to rise. Between 2011 and 2015, Germany is expected to open 10.7 GW of new coal-fired power stations. This amount of new coal capacity is more than the amount constructed in the two decades following the fall of the Berlin Wall. In Japan, the prime minister's cabinet recently approved the country's long-term energy plan which designates coal as an important long-term electricity source while falling short of setting specific targets for cleaner energy from wind, solar and geothermal power. With nuclear reactors idled for safety checks, Japan's ten power companies consumed 5.66 million metric tons of coal in January, a record for the month and 12 percent more than a year ago. These are just two examples that highlight inaction by the world's industrial powers toward emission reductions.

All of this data leads to the conclusion that the United States cannot save the environment on its own. An effective solution requires that all countries agree to participate together. I



continue to be a strong advocate for an "all of the above" energy policy. I do not believe there is a silver bullet solution to reaching energy independence or reducing carbon emissions. The only way to achieve such objectives is to put all of our options on the table and work to find a solution that will strengthen our economy and national security, both in the short-run and long-run.

As your representative, constituent input is a vital element in best serving the 12<sup>th</sup> Congressional District of Ohio. Again, thank you for taking the time to share your

Letter from Congressman Tiberi to Constituent Acknowledging Change in Public Stance

dearcongressmantiberi.com/ rep-tiberi-responds-toconstituents-questions-about-hisstance-on-climate-change/



Huge cheers to all our partners who have worked together over the past year to realise this program.

In particular we would like to recognise the significant work invested in the Impact reports which were produced by Erin Sorenson in collaboration with the team at BRITDOC and then lovingly designed by Involved Design in London.

The Impact Award trophies which were designed and manufactured by Susan Banks, Professor at New World School of the Arts in Miami and photographed by Arion Doerr in New York.

Finally the graffiti art made for this year's announcement was created by Victor Ving, working on location at the Container Yard in Los Angeles. In a film concept devised by BRITDOC and executed by Director and DOP Dallas Sterling and Producer Shelby Hill.

Thank you one and all.

docimpactaward